

# Biography

20+ Years of Industry Experience

- Gilbert Buchanan, MA is the owner & founder of Buchanan & Associates.
- **Core Competencies:** contract-readiness training & development, business infrastructure development, and preparation of DBE, DBVE, MBE, SBA 8(a), SBE certifications, and labor compliance.
- He has successfully assisted DBEs/MBEs/SBEs in securing over **\$90 Million** in contract awards.
- Award Winner of LA Business Journal Latino Business Advocate of the year for 2016.
- Earned a BS in Human Services, and a Master's degree in Organizational Development.
- 2015 winner of the Trailblazer of the year Award from the Regional Black Chamber of Commerce SFV.
- Creator of **SmallBizPro™** An Online Business Management & Procurement System.



**Former Procurement Chairman**  
for the **California Hispanic Chambers**  
of Commerce (CHCC)

2015 - 2018



# Biography Cont'd

- Gilbert has provided contract compliance and outreach services for the Los Angeles Community College District \$6 Billion Sustainable Construction 9-Campus Building Program.
- He has successfully developed and facilitated more than 10,500 hours of Small Business Boot Camp coaching and training seminars, resulting in DBEs/MBEs/SBEs obtaining over \$90 million in contracts.
- He provided oversight for Metro's \$1.6 Billion Exposition Light Rail construction program which included 4 major prime contractors and 150 subcontractors.
- He successfully monitored and supervised a **\$900** million DBE/SBE contract compliance and labor compliance program with approximately 140 contracts for LA METRO.
- Gilbert also assisted under-served contractors in the San Fernando Valley secure over \$35 million in public works contract awards.

